

**Registration: 5:45 p.m. CT**

**Program: 6:00 p.m.—8:00 p.m. CT**

Purdue Extension—Newton County  
Newton County Government Center  
4117 S 240 W  
Morocco, IN 47963

## ***Series Topics:***

**Real Colors®**

**Tuesday, March 29, 2016 (6-9 p.m. CT)**

*A dynamic workshop where individuals identify their own—and other people's— Real Colors and personal strengths. Participants will understand different ways people process information, communicate with others in the most effective way, and recognize and appreciate the strengths and viewpoints of others.*

## **Taking Care of Your Financial Future**

**Thursday, April 7, 2016**

*Learn about Balance Sheets, Income Statements, and Cash Flow, as well as gain an Ag Lender's perspective. Participants will be introduced to Fast Tools and Excel Spreadsheets that will aid in business decisions.*

## **Marketing Your Business**

**Thursday, April 21, 2016**

*Learn basics to marketing your business, Use social media to spread the word about your business, and learn how to effectively market grain and livestock*

## **Organization and Goal Setting**

**Thursday, April 28, 2016**

*Stimulate business success by creating a 90 Day plan to work through tough business decisions. Participants will wrap-up what they have learned about interpersonal communication, business marketing, and financial decisions.*



*If you have questions or need more information, please contact:*

**Andrew Martin, ANR or Danielle Sands, CED & 4-H**

Purdue Extension—Newton County

(219) 285-8620 x2800

email: marti867@purdue.edu or dsands@purdue.edu

**Agri-Business Enrichment Series registration is required by Friday, March 25** to insure adequate materials and refreshments are available for attendees.

**No registration fee is required.** Please mail registration form to:  
Purdue Extension-Newton County, 4117 S 240 W, Suite 600, Morocco, IN 47963.

Name (s): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_

If you require auxiliary aids and services due to a disability or have a special food needs, please contact us by March 25 at 219-285-8620 x2800.

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