

Options for Handling Tighter Margins Workshop Planned

During 2014 and 2015, the agricultural climate has changed. Prior to now, farmers experienced a time where gross revenues were high. Now the climate has changed and operating margins are getting tighter requiring farmers to rethink some of their marketing strategies and rental arrangements.

Program resources should provide benefits to farmers who are looking for ways to adjust to the tightening margins by changing marketing strategies and addressing changes in rental arrangements. Program outline includes a look at the current agriculture climate, commodity marketing strategies, and a discussion about the long term rental decision.

Extension educators Summer Long, from Clay/Owen Extension, and Jenna Nees, from Putnam Extension, will conduct the workshops. Rob Huston, Director of Risk Management with Gavilon, will be discussing commodity marketing strategies during the workshop. The goals of the workshop are to assist farmers with addressing the various issues that are brought on by the tight margins they are experiencing.

Purdue Extension will offer in November programs in Putnam County to provide farmers with strategies for handling the tight margins caused by the current agriculture climate. The Options for Handling Tighter Margins workshop will take place Monday, November 16 at the Putnam County Fairgrounds in Greencastle from 6:00 to 8:00 pm. Advanced registration is requested by calling 765-653-8411. Please register by November 11. Questions concerning the program may be directed to Jenna Nees at 765-653-8411, or by e-mail at smith535@purdue.edu

Visit our homepage at www.extension.purdue.edu/putnam or you can contact the local Purdue Extension Office by calling 765.653.8411 for more information regarding this week's column topic or to RSVP for upcoming events. It is always best to call first to assure items are ready when you arrive and to RSVP for programs. While many publications are free, some do have a fee. Purdue University is an equal access/equal opportunity institution. All times listed are Eastern Time.

Upcoming Events:

- November 8 – The 4-H Launch (open house), 2-4 PM, Fairgrounds
- November 9 – Land Leases for Landlords, 6-8 PM, Fairgrounds
- November 10 – Smart Choice Health Insurance Program, 6 PM, Fairgrounds
- November 11 – County Offices Closed for Veteran's Day Observation
- November 12 – IEHA County Council Meeting, 7 PM, Extension Office
- November 16 – Options for Handling Tighter Margins, 6-8 PM, Fairgrounds

November 16 – Succession Planning, 5 – 8 PM, Beef House Restaurant, Please call to register

November 19 – Putnam County Extension Board Annual Dinner, 6:30 PM, The Inn at DePauw