

Tips for Selling Geraniums

When selling geraniums remember to:

1. Introduce yourself and share your 4-H Club name.
2. Inform them the geranium colors are red, salmon, violet, and WHITE. The geraniums sell for \$1.50 each. The available 10-inch hanging baskets are Petunia Wave, Boston ferns, Strawberry, and Fuchsia. Each sell for \$15.00.
3. Let them know the geraniums arrive on May 5th—in time for Mother's Day!
4. Collect the money when you take the order. Record on your 4-H Geranium Order Form:
 - Name of customer
 - Their phone number
 - Number and color of plants
 - Amount paid
5. **THANK all your customers.**
6. When you have several orders, call the Extension Office at 772-9141.
Please have your total by plants ready when you call.
We need the following information:
 - Your name and club
 - The total number of EACH color of geranium sold.
 - The total of each hanging basket sold.
 - **If you have called before, give total sold since last call. It is very important to call regularly. Some colors may run out quicker than others.**
7. **Payments are to be made by Friday, April 30, 2021 in the Extension Office prior to pick-up.** Double check all your orders prior to making the payment in the Extension Office. This makes sure everyone receives what they ordered.
8. Flower pick-up will be scheduled by 4-H Clubs again in 2021. Be on the lookout for the pick-up schedule from your 4-H Club Leaders!

Pick up your geraniums at the 4-H Exhibit Building in Hamlet.

Bring a copy of your order sheet when you pick up the geraniums.

It is very important for you to pick up your geraniums or make arrangements for someone else to do this.